

MATRIX Broker at Lloyd's has a **leading** position in insurance broking and risk management in **target** markets, offices in **5 cities**, a network of **expert** associates in **20 countries**, continuous **profitability** combined with a **strong capital base** and **zero debt**, that enables an on-going **expansion** and **diversification**, while offering:

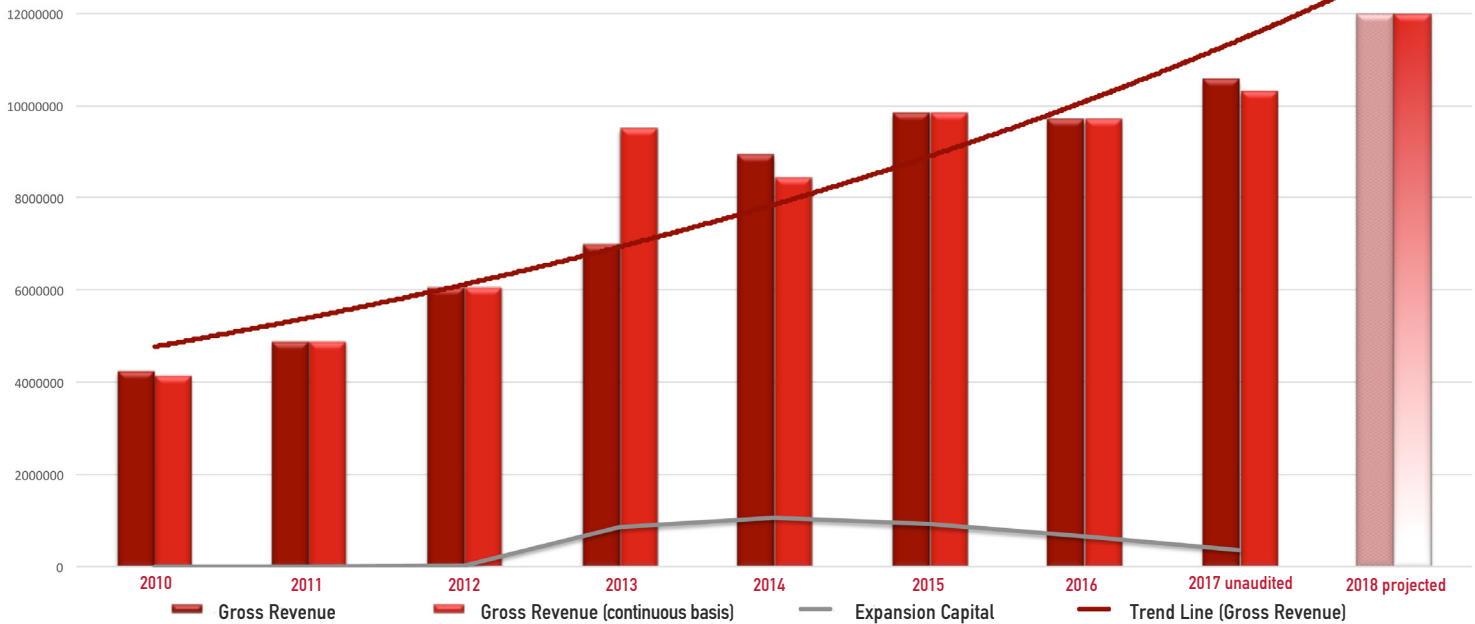
- advanced **risk & capital** solutions,
 - **actuarial** modelling and
 - **added value** services,

through **exemplary** corporate **governance** and **transparency**

MATRIX Broker at Lloyd's is widely **recognised** as as being a **leader in innovation, creativity**, market **knowledge** & client **responsiveness**

Annual Results 2017 - Projection 2018

REVENUE/PROFIT GROWTH AND PROJECTION 2010-2018



MATRIX GROUP'S INTERNATIONAL FOOTPRINT



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CONTINUOUS PROFITABILITY & 14% AVERAGE ANNUAL GROWTH

- Continuous **profitability**, strong capital base and zero debt
- **14% average annual growth** during the years 2010 - 2018*
- 2017 revenues exceeded **EUR 10.5 mio**
- 2017 ran with an **organic growth** of 8,9%, with facultative business organic growth being 11%. Group's organic growth is expected to be 13.7% as of year-end.
- 2018 is expected be a year during which **all operating group companies will achieve growth** reaching a top line of EUR 12 mio.
- Successful **expansion & diversification**: 43% of group revenues derived from international operations and will gradually reach 60% by 2020
- More than **80 executives** in 5 cities: London, Athens, Nicosia, Istanbul & Johannesburg
- **MATRIX Marine Brokers**, based in London, provides professional Hull & Machinery placements in the Lloyd's and International Markets
- Sophisticated **risk management** and capital **solutions**
- **Actuarial & Risk Modeling** applications, **structured reinsurance** and consulting services
- **Flexible** and **optimal** solutions
- Global marketing capability and rapid response from **dedicated in-house claims** team
- More than a decade of **solid organic growth** and service excellence
- We think **locally** and act **globally**
- Wide range of **complimentary** and **exceptional** services

*projected